



# The SCOOTER Store®

January 16, 2008

American Association for Homecare  
ATTN: Tyler Wilson, President  
2011 Crystal Drive, Suite 725  
Arlington, VA 22202

Tyler,

I am writing to you to clarify a position that The SCOOTER Store has taken on a current legislative initiative that I believe has caused some concern in our industry. It is my belief that my response to you, the organization, as well as the rest of the industry will provide clarity on our position.

As you may be aware, The SCOOTER Store spends a considerable amount of time and resources in Washington. We work closely with members of the Rehab and Assistive Technology Council (RATC), the Power Mobility Coalition (PMC), and several state associations in a cohesive manner to ensure that the legislative proposals introduced by Congress are mindful and protective of the beneficiaries we all serve.

The SCOOTER Store has actively supported a complete carve-out of *all* power wheelchairs from national competitive bidding, an initiative we believe all providers should embrace. I have attached our official position on this issue and it has been widely circulated on Capitol Hill. The SCOOTER Store has spent a considerable amount of its resources supporting the Medicare Durable Medical Equipment Access Act of 2007 or HR1845 as well as its Senate companion. We have been openly supportive of this important piece of legislation as we believe it will help alleviate some of the concerns we all share with the bidding program. As you may recall, the initial bid submission process was delayed due to a number of systems and process errors, many of which The SCOOTER Store identified and communicated to CMS. We also worked closely with AAHomecare and our legislative contacts to urge for a much needed delay because of these issues.

During the final weeks of the most recent legislative session, we began receiving inquiries from staff regarding our position on the Medicare Access to Complex Rehabilitation and Assistive Technology Act of 2007 or HR2231. In an effort to respond to those inquiries, we sent an email to a small number of Congressional offices voicing our concern over a segmented carve-out as opposed to a complete carve-out.

The SCOOTER Store has not actively lobbied against HR 2231 nor do we have intentions to do so. However, we believe, as an industry, we should protect all the beneficiaries we serve and not carve out any small group at the expense of turning away from the majority of power mobility users.

Turning Disabilities into Possabilities

I hope that I have clarified our position and removed any confusion there may have been on our position. I have thoroughly enjoyed participating as an active RATC member and look forward to growing our professional relationship. I encourage you to accept my offer to visit The SCOOTER Store headquarters in New Braunfels so that you can gain a better understanding of who we are and how we truly do help this great industry.

Should you have any questions, please feel free to contact me directly at 830.626.5811 or by email.

Sincerely,

A handwritten signature in black ink, appearing to read "Rodger Mack", with a long horizontal flourish extending to the right.

Rodger Mack  
Executive Vice President - Operations  
The SCOOTER Store

CC: Doug Harrison  
Walt Gorski